

GET YOUR FIRST PROPERTY  
**FREE**  
*CHALLENGE*

powered by





# WELCOME TO THE GET YOUR FIRST PROPERTY EVENT

Welcome to our free event where you will learn the essential steps needed to purchase your first real estate investment property.

Whether you're a first-time buyer or an experienced investor, our step-by-step process will guide you through the entire purchase process, from finding the perfect property to financing your investment.

Our expert team of real estate professionals has years of experience helping individuals and families achieve their real estate investment goals. We're excited to share our knowledge and expertise with you in this comprehensive workbook, designed to give you the tools and insights you need to make informed decisions about your investment property.

Inside this workbook, you'll find practical tips, detailed instructions, and real-world examples to help you navigate the complex world of real estate investing. We'll cover everything from assessing the local market to negotiating the best deal, so you can feel confident and informed every step of the way.

Thank you for choosing our event to kickstart your real estate investment journey. Let's get started!



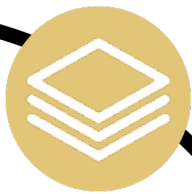


# STEPS TO YOUR FIRST PROPERTY

Welcome to our get your first real estate investment property event. This 3-day event is designed to give you a clear understanding of the high-level steps that you need to take in order to purchase your first investment property. You will also be provided with actionable items that you can implement immediately to start your journey in acquiring your first property.

Alongside the training, we engineered this weekend to also serve as an introduction to real estate investing and to determine if you believe this is the best route that you would like to pursue.

Be ready with a pen, paper, and an open mind!



## DAY 1

1. Basics of real estate investing. 2. What is a real estate entrepreneur? 3. Mindset of a real estate entrepreneur. 4. How to find properties.



## DAY 2

1. Understanding property analysis. 2. Hands-on analysis. 3. Overview of closing on a property. 4. Closing specifics.



## DAY 3

1. Building your power team. 2. Renovations/refinancing. 3. Self-management vs property management. 4. How to manage.





# WE ARE HERE TO SUPPORT YOU!

If you need additional support, you can write to us at any time. Our best contact for logistical support is [info@teammaderealestate.com](mailto:info@teammaderealestate.com).

We are all in this together. We will all succeed as a team. If you need anything at all don't hesitate to reach out! Teamwork makes the dream work!





# MEET THE HOST

## Keith Gordon

Keith Gordon is a certified coach at Team Made Academy. He holds an MBA from the prestigious Schulich School of Business at York University where he majored in Marketing and minored in Entrepreneurship and Strategy, including graduate courses in real property.

Keith began studying real estate in 2008 under Rich Dad, Poor Dad author Robert Kiyosaki and Robert Allen, the originator of no-money-down. He has since studied real estate and mindset under Tony Robbins and Bob Proctor.

Keith has been working full-time in real estate for 16 years. He specializes in rental properties, renovations, and resale projects in Canada and the United States. He is a member of many real estate and networking clubs and educational organizations.

Keith loves to learn and share those teachings with others. This means

helping others to see the value and power of real estate in transforming

their lives. He uses his creativity to find solutions, and to ensure everyone

understands even difficult topics, which serve him well as a real estate coach.

When he's not working in real estate, Keith pursues his passion for music as an

audio engineer mixing the live sound for concerts by some of the biggest musical

acts in Manitoba. He also enjoys a healthy and physically active lifestyle

training at Crossfit.





# NEEDS AND WANTS

What are you looking to get from this 3-Day event?

The clearer you are in understanding what you want to get out of this event, the more you will be able to learn and most efficiently use your time.

The more detail you write, the better off you are:

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DAY 1

# FOUNDATION AND FINDING





# MINDSET

## Notes

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# MINDSET

## Notes

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# REAL ESTATE ENTREPRENEUR

## Notes

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# REAL ESTATE ENTREPRENEUR FUNDAMENTALS

## Notes





# GOAL SETTING

1. What is your personal financial situation?

2. What areas of Real Estate interest you?

3. What are your goals?





# REAL ESTATE ENTREPRENEUR PLAN

## Notes

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# FINDING PROPERTIES

## Notes

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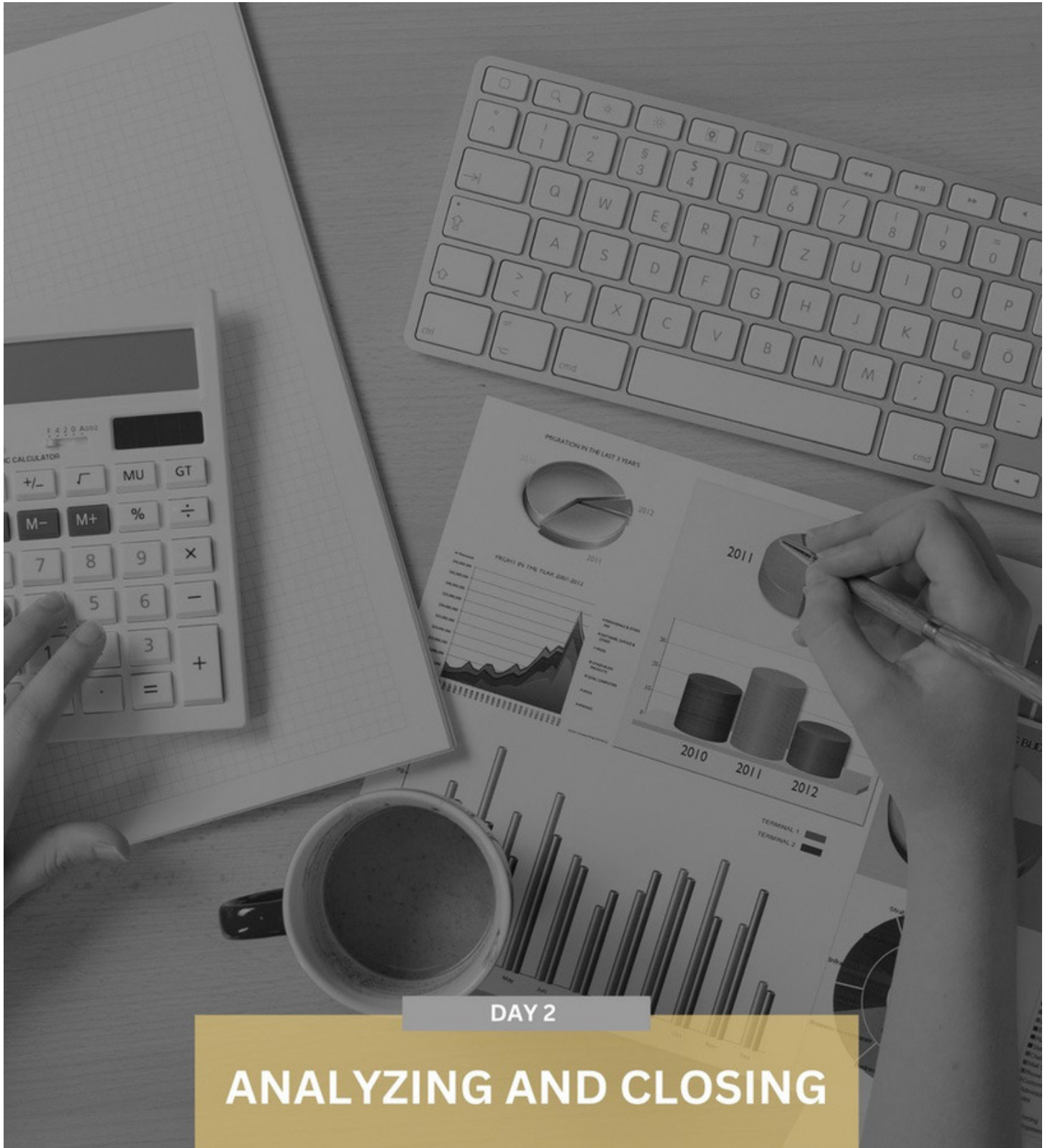


# FINDING PROPERTIES

## Notes

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DAY 2

# ANALYZING AND CLOSING





# ANALYZING PROPERTIES

## Notes

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# ANALYZING PROPERTIES

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# ANALYZING PROPERTIES

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# CLOSING PROPERTIES

## Notes





# CLOSING PROPERTIES

## Notes





# CLOSING PROPERTIES

## Notes







# ABC LIST *Action Time - Build*

## Your ABC List

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DAY 3

# MONETIZE AND MANAGE



TEAM MADE  
REAL ESTATE



# MONETIZING

## Notes

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# POWER TEAM *Action Time - Build*

## *Your Power Team*

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# POWER TEAM

## Notes

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# POWER TEAM

## Notes

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# REFINANCING

## Notes

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# REFINANCING

## Notes







# MANAGEMENT

## Notes

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# MANAGEMENT

## Notes

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# MANAGEMENT

## Notes

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Congratulations On Completing The

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